

Message Text

UNCLASSIFIED

PAGE 01 STRASB 00161 251656Z

70

ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 013352

R 251625Z SEP 74

FM AMCONSUL STRASBOURG

TO SECSTATE WASHDC 0104

INFO AMEMBASSY PARIS

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

UNCLAS STRASBOURG 161

E.O.11652: N/A

TAGS: BEXP, FR

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 427/06/P0002

2. 09/24/74

3. C. RUFF

4. 427

5. MID

6A. REPLY TO - -

6B. MR. EUGENE G. SCHAMBACH, MANAGER

6C. CODICA, S.A.R.L., 54 RUE DE L ILE, 67140 BARR, FRANCE

7. CABLE: N/A, TELEX: N/A, PHONE: 88-089235

8. - -

9. 101 AND 102

10. DESCRIPTION:

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0010 - 2298215 - CORDS MADE OF MAN-MADE FIBER, SUCH AS RILSAN, DACRON, AND OTHERS WHOSE TENSIL STRENGTH IS COMPARABLE TO THAT OF STEEL. OFFERS REQUESTED IN QUANTITIES OF 500,000 YARDS AND 1,000,000 YARDS IN EACH OF THE FOLLOWING THICKNESSES: 1 MILLIMETER, 1.6 MILLIMETERS, 1.8 MILLIMETERS AND 2.00 MILLIMETERS.

THIS LIMITED LIABILITY COMPANY, CAPITALIZED AT DOLS. 5,000 WAS FOUNDED IN 1973. IT OPERATES A SMALL FACTORY AT BARR, FRANCE EMPLOYING 40 PERSONS IN THE MANUFACTURE OF STEEL CABLES AND STEEL WIRE SHEATHING. PRODUCTION REPORTEDLY AMOUNTED IN 1973, THE FIRST YEAR OF ITS EXISTENCE, TO 12,000 KILOMETERS OF CABLE AND SHEATING, AND SALES TO 4,000,000 FRANCS (DOLS. 900,000). A GOOD PART OF ITS PRODUCTION IS EXPORTED TO OTHER EUROPEAN COUNTRIES WHERE IT HAS 10 AGENTS. CODICA INDICATES THAT IT WISHES TO IMPORT SYNTHETIC HIGH STRENGTH FIBER CORD FROM THE U.S. AS IT THINKS MAN-MADE FIBER WILL GRADUALLY REPLACE STEEL IN CORDAGE, AND THAT THERE IS A GOOD SALES POTENTIAL IN FRANCE FOR SUCH CORDAGE IF PRICE IS COMPETITIVE.

LOCAL BANKING SOURCES REPORT THAT THIS FIRM IS WELL MANAGED, ITS FINANCES ARE IN ORDER AND THAT IT PAYS ITS BILLS PUNCTUALLY. THIS FIRM IS RECOMMENDED AS A TRADE PARTNER FOR U.S. FIRMS.ROMINE

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NNN

Message Attributes

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